

Scoring Guidance: Part 2, Service Provider Application

Instructions:

The Service Provider Application is broken down into 10 different sections.

Sections I, III, IX and X provide general information about the application, and as such are unscored.

Section II, “Agency Information,” should be scored **first**. The score for this section is the **Agency Score**, and applies to all other program areas.

Sections IV – VII are **Program Components**. These sections are **all scored separately** and **receive an individual Component Score**. After scoring, the **Agency Score** should be added to the **Component Score** to create the **Final Score** for each program. Separate program areas will not be scored against each other.

Section VIII (HMIS) will be evaluated separately.

Each question is worth up to 5 points, and should be scored using the following scale (unless otherwise noted):

0 – Agency did not answer the question / clearly does not meet the standard

1 – Answer is incomplete and unclear; is mostly not meeting the standard

3 – Answer meets some of the standard, but does not completely meet or is missing components

5 – Answer is complete and fully meets the standard

In some cases, the answer to multiple questions will factor into the scoring; the scoring sheet will list the numbers that should be included, and mark them with “considered together.”

Some questions, rather than being scored, are marked for review; if an agency does not answer yes to these questions, the application has to be reviewed by program staff to determine eligibility.

Some items are marked “unscored;” these questions provide needed information for program staff, but should not be considered in the agency or component score.

Final funding decisions will be made based on program scores; ESG program requirements; local need, based on Census and homelessness data; and the total amount of requests received, including the total amount requested within each program area.

Agency Scoring Standards - Section II (Page 3)

Current Projects and Programs

1. Organization has a history of working with the homeless, and a mission focused on providing services for people who are homeless or at risk of homelessness (0 – 5):
2. Organization has ongoing efforts to serve the homeless and people at risk of homelessness, and a clear strategy for connecting clients with housing solutions (0 – 5):
3. Agency meets, or has a plan to meet, the homeless participation requirement (Yes / Plan / No):

If plan or no, flag for review

Performance Measures and Outcomes

4. Agency has at least two clear, measureable outcomes that show their effect on reducing homelessness (0 – 5):
5. Agency has at least two clear ways that they are evaluating and improving their homeless programs (0 – 5):
6. Barriers to entry and Housing First principles – unscored

Continuum of Care

- 7 and 8 (considered together). Agency is actively participating in the Continuum of Care and has attended at least 6 meetings in the past year (0 – 5):
9. Agency meets, or has a plan to meet, the HMIS / comparable database requirement (Yes / Plan / No):

If plan or no, flag for review

10. Agency has HMIS concerns or findings (Yes / No):

If yes, flag for review

Agency Score: / 25

Street Outreach Scoring Standards – Section IV (Page 6)

1. Do the program's goals meet the goals of the ESG Street Outreach program to provide unsheltered populations with services and connect them to housing (0 – 5):
2. Does the program demonstrate the need for outreach to unsheltered populations, including the use of local data (0 – 5):
3. Is there a clear outreach plan in place to engage unsheltered populations (0 – 5):
- 4 and 5 (considered together). Does the program connects participants to a variety of services, including mainstream benefits and services and/or other services provided by the agency (0 – 5):
6. Exit destinations - unscored

Component Score: / 20

Agency Score: / 25

Total Score: / 45

Emergency Shelter Scoring Standards – Section V (Page 8)

1. Does the program's goals align with the goals of the ESG Emergency Shelter program to provide people who are homeless with temporary or transitional housing (0 – 5):
2. Does the program demonstrate the need for emergency shelter, including the use of local data (0 – 5):
3. Is there a clear outreach plan in place to reach unsheltered populations (0 – 5):
4. Intake process - unscored
5. Eligibility requirements - unscored
6. Does the program ensure that families seeking assistance are not separated or denied admission (Yes / No):

If the organization separates families / denies them admission: flag for review

7. Does the program demonstrate success in moving clients to housing stability, and show the steps they are taking to improve the housing stability rate (0 – 5):
8. Does the program demonstrate success in reducing their clients' length of stay, and show the steps they are taking to continue to reduce the length of stay (0 – 5):
- 9 – 11 (considered together). Does the program connect clients with services, including supportive services, mainstream benefits and services, and employment services as appropriate (0 – 5):
12. Exit destinations – unscored
13. Returns to homelessness - unscored

Component Score: / 30

Agency Score: / 25

Total Score: / 55

Homelessness Prevention Scoring Standards – Section VI (Page 12)

1. Do the goals of the program align with the ESG program goals to maintain housing for people who are at risk of homelessness (people who are housed, but earning less than 30% of Area Median Income and with inadequate resources / support networks to prevent them from becoming homeless) (0 – 5):
2. Does the program demonstrate the need for homelessness prevention services, including the use of local data (0 – 5):
3. Is there a clear outreach strategy to engage people who are at risk of homelessness (0 – 5):
4. Eligibility requirements – unscored
5. Does the program demonstrate success in moving clients to housing stability and show the steps they are taking to improve the housing stability rate (0 – 5):
6. Client need and progress - unscored
7. Limitations on assistance - unscored
8. Does the program provide case management services on a regular basis (0 – 5):
- 9 and 10. (considered together). Does the program connect participants with other services, including mainstream benefits and employment services as appropriate (0 – 5):
11. Exit destinations - unscored

Component Score: / 30

Agency Score: / 25

Total Score: / 55

Rapid Re-Housing Scoring Standards – Section VII (Page 15)

1. Does the program's goals align with the goals of the ESG Rapid Re-Housing program to quickly provide people who are homeless with permanent housing (0 – 5):
2. Does the program demonstrate a need for Rapid Re-Housing services, including the use of local data (0 – 5):
3. Is there a clear outreach strategy to reach homeless populations (0 – 5):
4. Eligibility requirements - unscored
5. Does the program demonstrate success in increasing the housing stability rate and show the steps being taken to improve the housing stability rate (0 – 5):
6. Client need and progress - unscored
7. Limitations on assistance - unscored
8. Does the agency provide case management services on a regular basis (0 – 5):
- 9 and 10 (considered together). Does the program connect participants to supportive services, including mainstream benefits and employment services as appropriate (0 – 5):
11. Exit destinations - unscored

Component Score: / 30

Agency Score: / 25

Total Score: / 55